**FIG. 1**

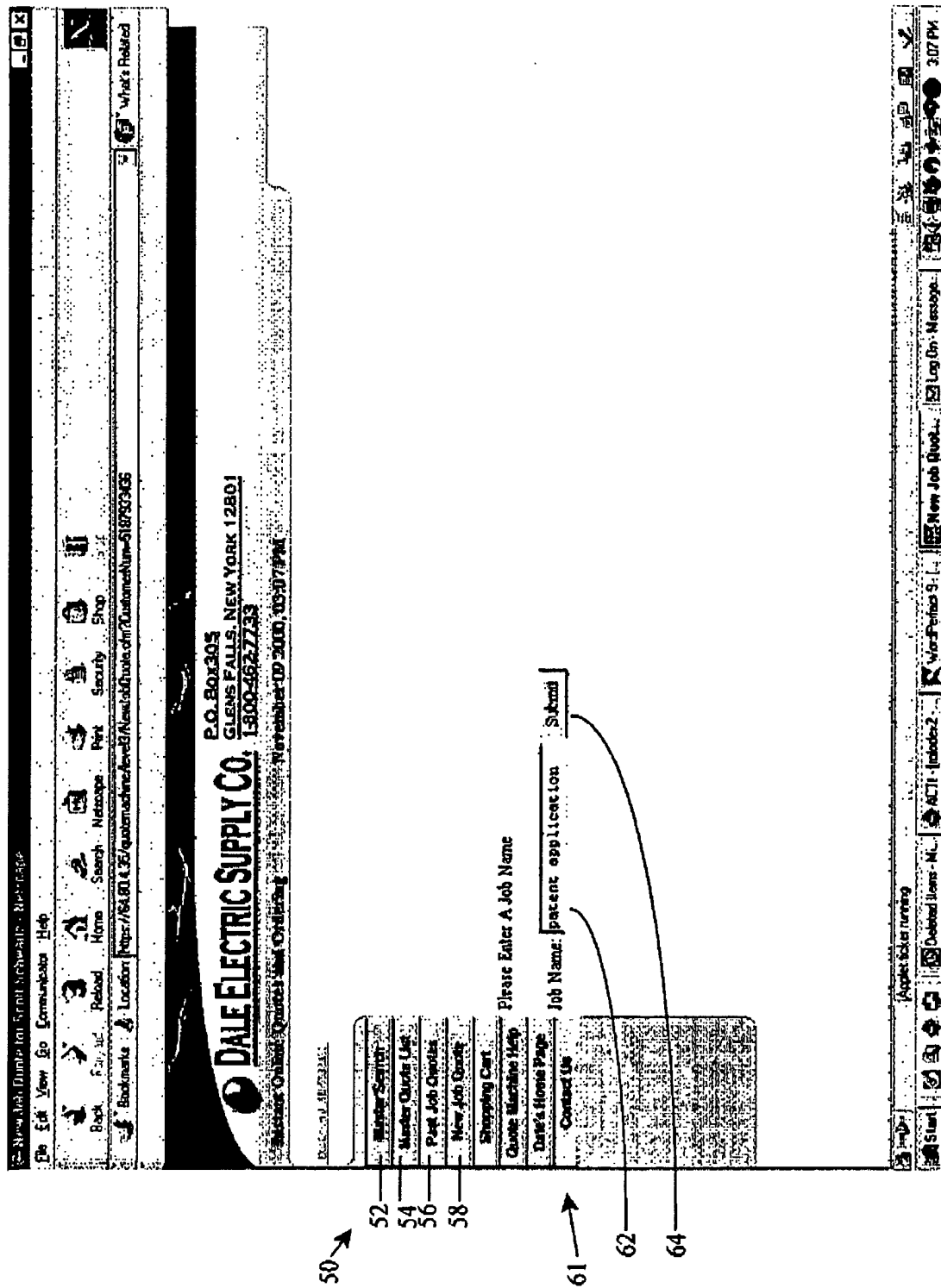


FIG. 2

Job Quote for Scott Schwartz - Retainer

File Edit View Go Communications Help

Back Forward Refresh Home Search Help Print Security Help

Bookmarks Location [http://64.91.4.5/quoteonline/for?id=6493&idname=patent&id=20application2] What's Related

---

**DALE ELECTRIC SUPPLY CO.,**  
 P.O. BOX 305  
 GLENS FALLS, NEW YORK 12801  
 1-800-462-7733  
 E-mail: DaleElectric@comcast.net  
 November 09 2004 10:44 PM

Printed: Quotes and Orders

66 →

Master Search

Master Quote List

New Job Quotes

Shopping Cart

Quote Machine Help

Dale's Home Page

Contact Us

68

70

72

Past Job Quotes for Scott Schwartz

Job Name: patent application2

Quantity	Item Number	Description	Price / Per	Total
*** Shipping charges may apply *** This job quoted at: \$0.09				
To reserve an item, enter 0 for quantity and click UPDATE				
Add From Master				
Search For An Item				
Delete Job				

Document Date: 11/09/2004 10:44 PM

Printed Items: 1 Item(s)

Wardened 9: 11 AM

Job Quote for Scott Schwartz

24 PM

FIG. 3

File Edit View Go Database Job

Back Forward Reload Home Search Messages Print Security Shop

Bookmarks & Location <http://64.084.85/quasimotone/levsGP/atlbbhunk.cbf?CustomerID=5187329495>

**DALE ELECTRIC SUPPLY CO. 1400-462-7733**

P.O. BOX 305  
GLENS FALLS, NEW YORK 12801

Business Catalog Online and Ordering Telephone: 800 370-1137

UNIT 74 9145544

**Past Job Quotes**  
for  
**DANIEL M SCHWARTZ**

Job Name	Action
new job	<a href="#">View Job</a> <a href="#">Delete Job</a>
patent application	<a href="#">View Job</a> <a href="#">Delete Job</a>

Master Search  
Master Quotes List  
Past Job Quotes  
New Job Quote  
Shipping Cost  
Quote Machine Help  
Dale's Honor Page  
Contact Us

Start Stop Refresh Deleted Items: N.L. ACTION: Refresh2  
WoodWorks 3-L. [Past Job Quotes](#) [Cost Presentation](#)

3:10 PM

74

FIG. 4

Job Quote for Scott Schwartz - Reference

File Edit View Go Communicator Help

Back Search Reload Home Search Messages Print Security Shop

Business Location [http://54.80.1.33/alelectric/quote03.cfm?jobname=2738300&run=5184490047](#) What's Related

**DALE ELECTRIC SUPPLY CO.**  
P.O. BOX 303  
GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Instant Online Quotes and Ordering November 09, 2000, 03:12 PM

Home Services

Master Switch  
Master Quote List  
Past Job Quotes  
New Job Quote  
Shipping Cart  
Quote Machine Help  
Delete Home Page  
Contact Us

Past Job Quotes for: MICHEAL & MICHELLE DELONG

**Job Name: new job**

Quantity	Item Number	Description	Price / Per	Total
100 Update	0406-FIREX	SMOKE DETECTOR DIRECT WIRE INT Details	\$7.00 / EA	\$700.00
100 Update	1000-FW	REMOTE CONTROLLED WHITE Details	\$17.14 / EA	\$1714
100 Update	1431-2	SWITCH 3-POLE GROUNDED 15A IVO Details	\$0.65 / EA	\$65.00
100 Update	6399-1	RECEPT 15A GFI DUPLEX IVORY Details	\$6.60 / EA	\$660.00
100 Update	62010	RECEPTACLE 15A DUPLEX GROUNDED Details	\$0.39 / EA	\$39.00
100 Update	93120	20A 1POLE 1SPACE BREAKER Details	\$3.10 / EA	\$310.00
*** Shipping charges may apply ***			This job quoted at: \$1,479.49	

To remove an item, enter 0 for quantity and click UPDATE

Add From Master Search For An Item

Send to Shopping Cart Delete Job

RECOMMENDATION:  
BUY 50 MORE 20A 1POLE SPACE BREAKER TO RECEIVE 10% DISCOUNT

Apply Save Remove

Deleted Items - 0 Add to Job Order 3 1 Job Quote for Crystal Presentation 3:11 PM

68 84

80 56 58 86 160 72

FIG. 5

DALE ELECTRIC SUPPLY CO. P.O. BOX 305  
GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Fastest Online Quotes and Ordering November 19 2001, 12:48 PM

Back Forward Reload Search HitScope Print Security Shop

Products & Location <http://64.80.4.33/guidemachine/buyer/machine2each.cfm?CustomerNum=61>

What's Related

OR

Search For:

Part Number  Search  Reset

Manufacturer  Search  Reset

Description

Manufacturer Search

Keyword Search

Search By Category

Coming Soon

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Recent Items: 10 Recent Items

Rated Items: 10 Rated Items

ACT! - Import

WinPoint 9 -

Quick Machine

Log On - Message

Start

52

54

56

58

88

FIG. 6

94
92


Quote Machine Search Results    **Networks**

File Edit View Go Constructor Help

Back    Forward    Home    Search    Networks    Print    Security    Shop

Bookmarks    Location: http://64.60.4.25/glennnetworks-quotes/default.asp

What's Related



**DALE ELECTRIC SUPPLY CO.**

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GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Online Quotes and Ordering    November 09 21:01:01 EST 54 PM

**20 Results Found 20 Items Per Page**

Item Number	Description	Mfg	Price	Click for Details
ETU-100	EMERSON FAST ACTING FUSE	Business Division	\$22.83	Details
KTU-1220	EMERSON FAST ACTING FUSE	Business Division	\$291.00	Details
KTU-1550	EMERSON FAST ACTING FUSE	Business Division	\$455.00	Details
KTU-1500	EMERSON FAST ACTING FUSE	Business Division	\$455.00	Details
KTU-1600	EMERSON FAST ACTING FUSE	Business Division	\$521.00	Details
KTU-1600	EMERSON FAST ACTING FUSE	Business Division	\$613.66	Details
KTU-2000	EMERSON FAST ACTING FUSE	Business Division	\$647.20	Details

Add to Master List

Add to Quote

Master/Summary

Master Quotes List

Print Job Quotes

New Job Quote

Shopping Cart

Quote Machine Help

Dale's Home Page

Register If New

Contact Us

20 Results Found 20 Items Per Page

Item	Quantity	Unit Price	Total Price	Remarks
1. LUMITRON FAST ACTING FUSE	1	\$720.38	\$720.38	Dead
2. LUMITRON FAST ACTING FUSE	1	\$201.06	\$201.06	Dead
3. LUMITRON FAST ACTING FUSE	1	\$1,296.86	\$1,296.86	Dead
4. LUMITRON FAST ACTING FUSE	1	\$201.06	\$201.06	Dead
5. LUMITRON FAST ACTING FUSE	1	\$1,175.85	\$1,175.85	Dead
6. LUMITRON FAST ACTING FUSE	1	\$1,381.36	\$1,381.36	Dead
7. LUMITRON FAST ACTING FUSE	1	\$1,591.34	\$1,591.34	Dead
8. LUMITRON FAST ACTING FUSE	1	\$292.83	\$292.83	Dead

Apple System (unring)

Worth-Peterson 9-1-1

ACTI - 10/10/82

Deleted Items - Nil

Queue Machine

Cord Presentation

2:54 PM

Search for Item 100  
Add to Quote



DALE ELECTRIC SUPPLY - Electric products and tools for residential, commercial and industrial need - Netscape

File Edit View Go Communications Help

Back Forward Reload Home Search Netscape Print Setup Stop

Bookmarks Location [http://64.81.4.35/electricsupply.com/basket.cfm?OrderNum=01](#) What's Related

---

**DALE ELECTRIC SUPPLY CO.** P.O. BOX 305  
GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Thank You for your order! November 19, 2000 07:51 PM


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**SECURE ONLINE ORDERING**

When you logged on to The Quote Machine, you entered our secure server, which is using 128-bit encryption technology.

[Continue Shopping](#)

**Shopping Cart Instructions**

Product Number	Description Manufacturer	Quantity	Price	Total
P3203-30	 1-60W MED GLOBE TO CLG Progress Lighting	200 <a href="#">Update</a>	\$ 10.5300	\$2,106.00
<b>Subtotal:</b>				\$2,106.00
				*** Shipping charges may apply ***

[Checkout](#)

To complete and submit your order, complete the following steps...

[Apply for a survey](#)

[Start](#) [Deleted Name](#) [ACT1](#) [Include](#) [K WoodPacked](#) [DALE ELE](#) [Cart Present](#)

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FIG. 9

Item Pricing Level Volume Discounts given after a certain Volume of Items Purchased (Assume 100 for each item)	Individual Buying											
	A	B	C	D	E	F	G	H	I	J	K	L
	Person A	0	180	200	250	40	90	30	10	20	0	30
	Total	1300	0	180	200	250	40	90	30	10	20	0
Group Pricing Level Volume Discounts given after a certain Volume In Group Purchased (Assume 500 for each Group)	A - B Group			C - F Group			G - I Group			J - L Group		
	Person A											
	1680			670			130			50		
	Total			670			130			50		
Master Group Additional Group Pricing Volume Discounts given after a certain Volume In Group Purchased (Assume 2000 for each Additional Group)	A - F Master Group			G - L Master Group								
	Person A											
	1970			180								
	Total			180								
Total Order Order Pricing Level Volume Discounts given after a certain Volume In Order Purchased (Assume 5000 for each Order)	Total Order											
	Person A											
	2150											
	Total											

FIG. 10

Co-op Buying

Item	A	B	C	D	E	F	G	H	I	J	K	L
Item Pricing Level	Person A	1300	0	180	200	40	90	30	10	20	0	30
Volume Discounts given after a certain Volume	Person B	100	1000	0	0	0	0	0	0	0	0	0
of Items Purchased	Person C	300	0	50	50	0	0	50	50	0	0	100
(Assume 100 for each item)	Person D	500	50	30	40	90	500	0	10	10	50	100
	Person E	200	100	0	0	50	0	700	40	80	50	70
Total		2400	1150	260	280	340	590	780	110	110	100	300

Group	Coop A - C Group	Coop D - F Group	Coop G - I Group	Coop J - L Group
Group Pricing Level	Person A	1480	490	130
Volume Discounts given after a certain Volume	Person B	1100	0	0
in Group Purchased	Person C	350	50	100
(Assume 500 for each Group)	Person D	580	130	510
	Person E	300	50	740
Total		3810	720	1480

Master Group	Coop A - F Master Group	Coop G - L Master Group
Additional Group Pricing	Person A	1970
Volume Discounts given after a certain Volume	Person B	1100
in Group Purchased		400
(Assume 2000 for each Additional Group)		710
		350
Total		4530

Total Order	Coop Total Order	
Order Pricing Level	Person A	2150
Volume Discounts given after a certain Volume	Person B	1100
in Order Purchased	Person C	600
(Assume 5000 for each Order)	Person D	1380
	Person E	1290
Total		6520

FIG. 11

	122A	122B	122C	122D	122E	122F	122G	122H	122I	122J	122K	122L	122M
Item Unit	A	B	C	D	E	F	G	H	I	J	K	L	M
Each Price (Dollars)	10	11	12	150	250	200	600	750	400	20	40	50	1000
Each Weight (Pounds)	1	2	3	10	12	11	60	45	30	100	120	130	25
Quantity Ordered	10	8	4	3	1	0	4	10	3	100	0	60	1
Dollars Ordered	100	88	48	450	250	0	2400	7500	1200	2000	0	3000	600
Weight Ordered	10	16	12	30	12	0	200	450	90	10000	0	6000	25
Item Volume Measurement	\$\$\$	\$\$\$	\$\$\$	Quantity	Quantity	Quantity	Quantity	Quantity	Quantity	Pounds	Pounds	Pounds	Quantity
First Item VDT	100	100	100	5	5	10	5	5	5	1000	2000	1000	6
Second Item VDT	150	175	125	10	10	20	10	10	10	2000	5000	5000	10
Third Item VDT	200	225	150	30	25	50	25	20	30	6000	15000	10000	20
Total Item Volume Ordered	100	65	48	3	1	0	4	10	3	10000	0	6800	1
Item Volume Threshold Obtained	1st	None	None	None	None	None	None	2nd	None	3rd	None	2nd	None

Second/Junior Group Unit	A - C Group	D - F Group
Quantity Ordered	18	4
Dollars Ordered	203	700
Weight Ordered	24	42
Group Volume Measurement	\$\$\$	\$\$\$
First Junior Group VDT	200	600
Second Junior Group VDT	500	1000
Third Junior Group VDT	1000	1500
Total Group Volume Ordered	203	700
Group Volume Threshold Obtained	1st	1st

First/Senior Group Unit	A - F Group	G - I Group	J - L Group
Quantity Ordered	23	17	150
Dollars Ordered	903	11100	4000
Weight Ordered	66	740	18500
Group Volume Measurement	\$\$\$	Quantity	Pounds
First Senior Group VDT	100	12	5000
Second Senior Group VDT	1500	30	10000
Third Senior Group VDT	2000	100	60000
First VDT Rank	1	6	10
Second VDT Rank	2	10	20
Third VDT Rank	5	15	30
Total Group Volume Ordered	903	17	18500
Group Volume Threshold Obtained	1st	1st	2nd
Group Rank Obtained	1	5	20

Master Group Unit	A - I Master Group
Quantity Ordered	40
Dollars Ordered	12033
Weight Ordered	808
First Master Group VDT	5
Second Master Group VDT	10
Third Master Group VDT	20
Master Group Rank Total	0
Master Group Rank Threshold Obtained	1st

Total Order	Total Order
Quantity Ordered	181
Dollars Ordered	17643
Weight Ordered	17331

FIG. 12

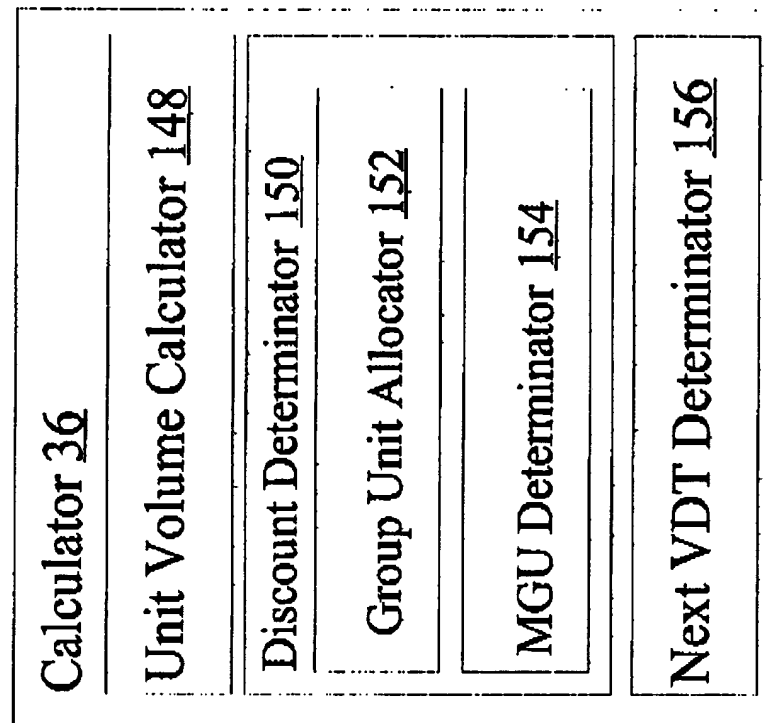


FIG. 13

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